



## Proposal Evaluation Facility Assessment and Planning RFP #102424

Possible Points	Pass/Fail	Accruent	Aladaco Consulting, Inc.	ALPHA Facilities Solutions	Ameresco, Inc.	Apex Facility Solutions, LLC	Armstrong Torseth Skold and Rydeen, Inc.	Athenian Group, LLC	Axias GA, LLC	BLDG Sci Advisory, Inc.	Building Maintenance Optimization Consultants, Inc.	Bureau Veritas Technical Assessments, LLC	CR-Building Performance Specialists, GBC	ECOH Management, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	42	34	42	45	38	36	37	41	35	36	38	39	42
Ability to Sell and Deliver Solutions	150	129	100	129	128	115	123	106	119	102	106	103	110	123
Marketing Plan	100	82	73	81	75	77	76	76	76	64	69	66	67	77
Value Added Attributes	100	81	71	85	79	75	74	80	78	68	70	69	66	77
Depth and Breadth of Offered Solutions	200	165	136	165	162	153	170	161	156	149	136	150	186	149
Pricing	400	350	260	344	278	318	370	316	291	300	299	318	208	318
<b>Total Points</b>	<b>1,000</b>	<b>849</b>	<b>674</b>	<b>846</b>	<b>767</b>	<b>776</b>	<b>849</b>	<b>776</b>	<b>761</b>	<b>718</b>	<b>716</b>	<b>744</b>	<b>676</b>	<b>786</b>
<b>Rank Order</b>		<b>3.5</b>	<b>37.5</b>	<b>5.5</b>	<b>19</b>	<b>15.5</b>	<b>3.5</b>	<b>15.5</b>	<b>22</b>	<b>30</b>	<b>31</b>	<b>24</b>	<b>36</b>	<b>13</b>

Possible Points	Pass/Fail	Egis Canada, Ltd.	Energia USA, Inc.	Ernst & Young, LLP	FEA	FEH DESIGN	FOS of CannonDesign	Hay Dobbs	HUSarchitectu re, Inc.	ICS Consulting, Inc.	ISES Corporation	Khanna Enterprises	Level Consulting Engineers, Ltd.	McKinstry Essention, LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	36	37	42	38	38	43	34	37	42	40	29	34	43
Ability to Sell and Deliver Solutions	150	106	107	133	111	100	127	105	105	127	120	92	97	129
Marketing Plan	100	70	77	85	76	66	86	79	65	81	77	72	66	84
Value Added Attributes	100	62	72	80	80	66	85	71	71	82	79	73	65	84
Depth and Breadth of Offered Solutions	200	145	145	160	164	143	169	151	150	175	162	146	145	161
Pricing	400	264	286	305	291	261	318	250	310	339	320	313	257	331
<b>Total Points</b>	<b>1,000</b>	<b>683</b>	<b>724</b>	<b>805</b>	<b>760</b>	<b>674</b>	<b>828</b>	<b>690</b>	<b>738</b>	<b>846</b>	<b>798</b>	<b>725</b>	<b>664</b>	<b>832</b>
<b>Rank Order</b>		<b>35</b>	<b>29</b>	<b>11</b>	<b>23</b>	<b>37.5</b>	<b>9</b>	<b>34</b>	<b>26</b>	<b>5.5</b>	<b>12</b>	<b>27.5</b>	<b>39</b>	<b>8</b>

Possible Points	Pass/Fail	MGT of America Consulting, LLC	Navigate Building Solutions, LLC	NVS Consultants	Procore Technologies, Inc.	Pro-Team Foodservice Advisors, LLC	Pryco Global, Inc.	Roth IAMS	Stephenson Engineering, Ltd.	Terracon Consultants, Inc.	Tetra Tech	The Boston Consulting Group, Inc.	The Gordian Group	UPL1FT Consulting, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	40	38	41	41	32	37	45	40	44	46	43	44	34
Ability to Sell and Deliver Solutions	150	116	95	111	116	97	101	130	106	130	132	113	130	100
Marketing Plan	100	81	70	73	69	64	75	89	69	78	84	72	85	77
Value Added Attributes	100	72	73	77	77	64	75	84	66	77	85	79	83	78
Depth and Breadth of Offered Solutions	200	156	158	158	135	133	145	175	149	168	171	151	173	149
Pricing	400	298	336	323	303	302	292	361	270	319	326	310	353	324
<b>Total Points</b>	<b>1,000</b>	<b>763</b>	<b>770</b>	<b>783</b>	<b>741</b>	<b>692</b>	<b>725</b>	<b>884</b>	<b>700</b>	<b>816</b>	<b>844</b>	<b>768</b>	<b>868</b>	<b>762</b>
<b>Rank Order</b>		<b>20</b>	<b>17</b>	<b>14</b>	<b>25</b>	<b>33</b>	<b>27.5</b>	<b>1</b>	<b>32</b>	<b>10</b>	<b>7</b>	<b>18</b>	<b>2</b>	<b>21</b>

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